Minutes of the Heath MLB Meeting August 16, 2022 at 11 Virtual meeting

Present: MLB: Art Schwenger (Chair), Anne Emmet, David Gordon, Bill Fontes, and Ned Wolf with MLP Manager Sheila Litchfield

Art called the meeting to order at 11.

Members read the minutes of the August 9th MLB meeting. Bill moved that the minutes be approved with corrections. David seconded the motion. The motion passed by unanimous vote. Members read the minutes of the August 9th WG&E installs meeting. Bill moved that the minutes be approved. David seconded the motion. The motion passed by unanimous vote.

Sheila referred to her email to the MLB on August 16th in which she reported receiving in recent days frequent emails indicating a loss of communication between Heath's hub and both generator monitoring systems we have in place: Kohler OnCue Plus and USA Central Station through Cebula. She asked if MLB members had experienced any loss of internet coinciding with the listed times when communication was lost. No one reported any loss of internet. Bill said that because one time is between 10 pm and 11 pm while all the others are in the wee hours of the morning it is possible that Whip City Fiber was testing at those times. Sheila said that she will talk with a person at Cebula.

Sheila said that Jamrog has offered Heath a preventive maintenance program for cooling and heating for \$2100 per year. Bill said that he would research possible alternatives.

Sheila said that there will be a Wired West Board meeting on August 17th. David said that he can attend. Sheila will send him the minutes of the previous meeting as well as information about the coming meeting on the 17th. She noted that the monthly bills of Heath customers have fluctuated by small amounts. Also, there's a need to talk about the Stripe reimbursement process.

Project Finances

Members discussed the 'Revised MLP Projected Cash Flow Worksheet' that David sent by email on August 9th. He has on line14, 'Revenue from Wired West', inserted \$100K for each of the fiscal years FY24 – FY30 accompanied by a note that explains how this is only an estimate of future shared revenue by Wired West. It depends on such factors as the number of customers,

the take rate for various services(e.g. 1 Gps, 25 Mbps phone), seasonality of customers, network and equipment break/fix and maintenance costs, and ISP contract rates. There was a consensus to use \$100K as an estimate for the revenue from Wired West in each of the years FY24 – FY30.

Members appreciated David's email of August 14th in which he stated that in the Wired West estimate of \$131,820, the estimated number of connected customers likely over-estimates what Heath will attain in FY23. Moreover, the Heath expense for the MIIA insurance was not included. The MIIA bill should be submitted to Wired West for payment so that it is included in calculation of the Town's total net revenue. Finally, seasonal disconnects do not appear to be considered in the calculation. Although the number of seasonal disconnects in Heath is not known, there will likely be a significant number in FSA 4.

The MLB has approved a list of priorities for FY23 for the use of funds that are transferred to the Town. This list of priorities is to be determined each year by the MLB.

The MLB recommended removing from the spreadsheet lines 40-42, which give an estimated directed sharing of revenues with the Town. In each of the years FY24 – FY30 we will be expecting an amount of revenue that exceeds the network's expenses. We will have a list of priorities that could be applied to available funds.

The MLB favored the following words to identify line 39: Estimated funds possibly available to apply to MLB priorities.

David said how important it will be that in the coming years we submit insurance invoices to Wired West in order that expenses are shared.

The MLB agreed to explore with other Wired West towns how backhaul costs are shared.

Questions for the 1:30 meeting include "Has ONT A been replaced in the hub?" and "What's the reason for the increased frequency of communication losses between the hub and generator monitoring systems?".

Anne moved that the meeting be adjourned at 12:32. Bill seconded the motion. The motion passed by unanimous vote.

Respectfully submitted,

Ned Wolf